Hacking Marketing Agile Practices To Make Marketing Smarter Faster And More Innovative

The Six Disciplines of Agile MarketingAgile MarketingStrategic Agility in MarketingAI and Data Engineering Solutions for Effective MarketingThe Project Manager's Guide to Mastering AgileOrganizing for the Digital WorldDigital Transformation RoadmapImpact of Digital Transformation on Business Growth and PerformanceAgile MarketingGrowing Up FastSalesforce.com Secrets of SuccessAgile Marketing: The Incomplete GuidePICMET '01: Book of summariesProject Management Best PracticesInnovation GamesHacking Digital: Best Practices to Implement and Accelerate Your Business TransformationModern Retailing Management: Basic Concepts and PracticesQuality Control and Applied StatisticsCreating Organizational AgilityAutomotive Engineering Jim Ewel Jens Kröger Jens Kröger Alla, Lhoussaine Charles G. Cobb Federico Cabitza Hamed Taherdoost Maravilhas, Sérgio Greg Kihlstrom Jascha Kaykas-Wolff David Taber Gez Smith Dundar F. Kocaoglu Harold Kerzner Luke Hohmann Michael Wade Delbert J. Duncan Richard Allen Shafer

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transform your organization using agile principles with this proven framework the six disciplines of agile

marketing provides a proven framework for applying agile principles and processes to marketing written by celebrated consultant jim ewel this book provides a concise approachable and adaptable strategy for the implementation of agile in virtually any marketing organization the six disciplines of agile marketing discusses six key areas of practical concern to the marketer who hopes to adopt agile practices in their organization they include aligning the team on common goals structuring the team for greater efficiency implementing processes like scrum and kanban in marketing validated learning adapting to change creating remarkable customer experiences the six disciplines of agile marketing also discusses four shifts in beliefs and behaviors necessary to achieving an agile transformation in marketing organizations they include a shift from a focus on outputs to one based on outcomes a shift from a campaign mentality to one based on continuous improvement a shift from an internal focus to a customer focus a shift from top down decisions to de centralized decisions perfect for anyone in a leadership position at a marketing agency the six disciplines of agile marketing also belongs on the bookshelf of anyone interested in improving the efficacy and efficiency of their own marketing efforts full of practical advice and concrete strategies that have been successfully implemented at fortune 500 silicon valley and non profit organizations alike this book is an indispensable resource to help your organization make the leap to agile

dieses buch vermittelt einen umfassenden Überblick zu relevanten basics methoden und tools wie sie ihre marketingarbeit und teams durch agilität erfolgreich und effizient aufstellen können agilität hinter diesem begriff verbirgt sich mehr als nur spontaneität und flexibilität es geht vor allem um ein mindset radikal kundenzentrierte kommunikation eine bewegliche aufbauorganisation um crossfunktionales arbeiten über abteilungsgrenzen hinweg sowie um permanente erfolgsmessung und anpassung bei erfolgreicher umsetzung kann damit eine wegweisende und starke rolle der marketingabteilung im gesamtunternehmen erreicht werden die autoren geben ihnen konkrete ansätze wie sie sich im marketingalltag agil aufstellen können am ende des buches werden sie wissen was agile marketing ist welche agilen methoden sie dabei unterstützen können wie sich die team organisation und die zusammenarbeit ändern wird und wie sie durch customer centricity den zentralen erfolgs und anerkennungsfaktor für ihr marketingteam schaffen aus dem inhalt wieso agile marketing eine geeignete antwort auf dynamische zeiten ist was verbirgt sich hinter dem begriff agile marketing was ist ein agile mindset und wie kann es entwickelt werden werte und prinzipien für erfolgreiches agile marketing mit diesen methoden und tools können sie ihr marketing agil aufstellen eine pragmatische starthilfe für ihren weg zum agile marketing verankerung der fachabteilung in der organisation die neue rolle des cmos und des fachbereichs

this book offers a comprehensive guide to establishing marketing organizations and teams based on agile principles by emphasizing a customer centric mindset flexible structures cross functional collaboration and continuous success measurement agility empowers marketing teams to strengthen customer relationships foster innovation and amplify organizational impact when implemented effectively agile marketing positions teams as true business enablers within their organizations in light of recent global challenges such as the pandemic economic shifts and rapid technological advancements the need for adaptability has become more critical than ever this book delves into developing an agile mindset values and principles while providing practical methods and tools for operationalizing agile marketing readers will gain insights into positioning marketing as a strategic business enabler and thriving in dynamic environments transforming marketing into a key success factor for their organizations targeted at marketing professionals business leaders and academics this book is an essential resource for anyone looking to leverage agility to gain a competitive edge in today s fast changing world

in the world of contemporary marketing a challenge exists the relationship between data engineering artificial intelligence and the essential elements of effective marketing businesses find themselves at a crossroads grappling with the imperative to navigate this complex landscape this challenge serves as the backdrop for the exploration in ai and data engineering solutions for effective marketing a comprehensive reference tailored for academic scholars seamlessly integrating theoretical models with real world applications the book delves into critical facets of strategic and operational marketing from the adoption of data science techniques to grappling with big data s vast potential it offers a guide for academics seeking profound insights into the future of marketing strategies and their efficient execution designed for researchers practitioners and students with an interest in the intersection of artificial intelligence data engineering and marketing this book serves as a guide for implementing new marketing management solutions and optimizing their operational efficiency while the primary audience is researchers and practitioners in the field the book is also tailored to benefit students seeking a deep understanding of the latest developments in marketing

the project manager s guide to mastering agile updated guide to agile methodologies with real world case studies and valuable frameworks for project managers moving to agile the project manager s guide to mastering agile helps project managers who are faced with the challenge of adapting their project management approach to an agile environment showing how these approaches can work jointly to improve

project outcomes in any project with discussion topics and real world case studies that facilitate hands on learning it also provides project managers with the fundamental knowledge to take a leadership role in working with companies to develop a well integrated enterprise level agile project management approach to fit their business the original edition of this book has been very successful and is used as a graduate level textbook in several universities this new edition builds on the success of the original edition and includes updated content from the latest pmbok guide updated sections on stakeholder management value driven delivery adaptive planning and distributed project management with an all new chapter on hybrid project management it also includes new case studies on applying an agile hardware development at tesla and project management in a non software environment sample topics covered in the project manager's guide to mastering agile include bridging the chasm in project management philosophies impact on the project management profession evolution of agile and waterfall and learning to see agile and traditional plan driven project management as complementary to each other rather than competitive the roots of agile and understanding agile at a deeper level including the agile manifesto from 2001 adapting an agile approach to fit a business and scrum overview roles framework principles and values time boxing kanban and theory of constraints agile estimation overview and estimation practices and velocity and burn down burn up charts scaling agile to an enterprise level including challenges obstacles to overcome implementation considerations management practices and enterprise level agile transformations with comprehensive accessible and highly practical coverage of agile a leading project management platform the project manager's guide to mastering agile is a highly valuable resource for professional project managers students studying project management and those studying for pmi s agile certified practitioner certification pmi acp

this book argues that organizing is a broader term than managing as it entails understanding how people and machines interact with each other how resources data goods are exchanged in complex and intertwined value chains and how lines of action and activities can be articulated using flexible protocols and often ad hoc processes in situated practices of use and production the book presents a collection of research papers shedding new light on these phenomena and related practices from both academic and professional perspectives given the plurality of views that it offers the book makes a relevant contribution to the understanding and appreciation of the complexity of the digital world at various levels of granularity it focuses on how individuals communities and the coopetitive societies of our new global and hyperconnected world produce value and pursue their objectives and ideals in mutually dependent ways the content of the book is based on a selection of the bestpapers original double blind peer reviewed contributions presented at

the annual conference of the italian chapter of the ais which was held in milan italy in october 2017

in a world undergoing rapid technological evolution this is your indispensable guide to thriving in the digital age digital transformation roadmap from vision to execution offers a comprehensive exploration of the fourth industrial revolution by presenting a roadmap for leveraging technology to revolutionize businesses strategy and innovation embark on a journey that unveils the dynamic interplay between technology and business discover the evolution of tech life cycles the significance of digital transformation and the key domains of change reshaping industries explore strategies to gain competitive advantage from reimagining business models to aligning digital visions with organizational goals experience a holistic approach to digital transformation learn how to empower employees foster a culture of innovation and navigate change adeptly delve into the world of emerging technologies such as ai iot and blockchain and harness their potential to open new avenues for growth from cybersecurity roadmaps to measuring system performance uncover essential practices to ensure the resilience and success of digital initiatives master the art of delivering exceptional digital customer experiences and harnessing the value of data whether you re a business leader strategist or tech enthusiast this book equips you with actionable insights practical strategies and a forward thinking mindset to drive change and thrive in the digital landscape

digital transformation continues to drive business growth and performance in today s fast paced market landscape by integrating advanced technologies like artificial intelligence cloud computing and data analytics organizations can streamline operations enhance customer experiences and make data driven decisions this shift enables businesses to respond swiftly to market changes while fostering innovation and collaboration companies must leverage digital tools to optimize processes and unlock new revenue streams further research into these solutions may better position companies to compete in the growing digital economy reshaping their strategies for success impact of digital transformation on business growth and performance provides insights into the effects of digital technology on business and organizational growth and performance it offers solutions for improved development through technology like machine learning quantum science and digital technology this book covers topics such as digital marketing entrepreneurship and human resources and is a useful resource for business owners entrepreneurs computer engineers marketers academicians and researchers

in today s ai driven world effective communication with intelligent systems has become a necessity rather

than a luxury this book optimizing prompt engineering for generative ai serves as your comprehensive guide to mastering the art and science of crafting compelling prompts that unlock the full potential of ai features an overview of agile principles and how they apply to marketing an in depth review of scrum its elements roles and practices how to effectively move from a traditional waterfall approach to an agile scrum based approach how to work with other agile and non agile teams in an enterprise environment the importance of continuous improvement in agile marketing how to focus on business value when implementing agile marketing

growing up fast is a practical book about how to implement an agile marketing process in modern business to create the necessary collaboration between marketing and innovation for business success the first half of the book covers the philosophical underpinnings of complementary opposites in nature human interaction and the workplace it surveys business management over the last 100 years and shows how we ve come to the agile age which is not about big ideas mad men style but lots of little ideas to test and try the second half of the book discusses the mindsets and tools required for success in agile work and examples are given throughout the text in the form of case studies on companies like netflix 3m microsoft domino s pizza and dell computer the introduction and conclusion of the book set up the metaphor of the book s title to personify the current impasse between big regulation government and total free market capitalism agile is posed as a third option between the mom and dad's battle between over planning and wild speculation concern for the future and obsession with what worked in the past as both occupy our resources without agile process or priorities for the innovations we need going forward in society agile is portrayed as an inquisitive experimental brilliant child who still lives above the garage at her parents house and it s time for her to move out there are also plenty plenty of high level remarks out there about how businesses need to be agile with very little insight about how hey we should all be rich and good looking too but there have been few guides that address the gap between the fluffy and the functional growing up fast how new agile practices can move marketing and innovation past the old business stalemates by jascha kaykas wolff and kevin fann brilliantly spans that chasm scott brinker chiefmartec

drawing on his experience with dozens of deployments taber offers expert guidance on every facet of salesforce com including upfront planning process optimization implementation and more readers learn how to develop a comprehensive and effective implementation strategy prepare data and overcome internal politics and other challenges

agile marketing the incomplete guide looks at how the rise of the internet and digital technologies has made the worlds of marketing pr and communications so much more complex fast paced and uncertain that the old ways of delivering campaigns are no longer as effective instead we need to consider the approaches used for many years by software developers to deal with complex fast paced and uncertain environments by adopting an agile mindset and used agile methodologies such as scrum covering agile from different perspectives in the fields of strategy leadership and organisational change as well as offering concrete changes and processes you could adopt right now in order to become more agile this book is for anyone who feels that the old ways of delivering marketing pr or communications activity are no longer keeping up with digital and the internet and who is open to considering a whole new way of approaching their professional work

project management best practices focuses on such companies as computer associates symcor and satyam it presents new information from companies who have been unheard from in the past though they represent some of the largest growth areas in the world today

customers are people they have trouble understanding their own problems and even if they think they understand their problems they often can t describe the solutions they seek of course many times they often don t know they had a problem or that they desired a solution until they see or possess it this book takes the challenge of developing customer understanding head on by providing a fresh perspective on how to use a variety of games with customers to develop the understanding that forms the foundation of innovation innovation games is organized in two parts the first describes each of the twelve games the second provides sample processes and templates to help the reader organize their team plan and run a game and incorporate the results into their product development plans the exercises described in this book provide a unique and fun approach to a problem that has plagued product developers and managers for many years how to identify a customer s thoughts and behaviors in order to ensure your product is solving the right problems

improve your business performance through digital transformation digital transformation has become commonplace across public and private sector organizations and yet most struggle to achieve tangible results from it many make avoidable mistakes or fall into simple traps along the way written by a team of global digital transformation thought leaders hacking digital provides practical advice and information that you need to successfully transform your organization hacking digital is organized into six easy to follow sections initiating your digital transformation setting up the right organizational dynamics working with the outside

world creating value in new ways leading people and organizations anchoring and sustaining performance how do you create a sense of urgency how do you set up digital governance how do you create successful digital offerings how do you manage the relationship between digital transformation and it how do you scale digital initiatives hacking digital answers these and many other questions you need to transform your organization and seize a competitive edge for years to come hackingdigital org

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